



Early Competition

Indicative Solution Identification Process

Agenda

Early engagement for
indicative solution
development

Introductions

Aims of webinar

Background context

Discussion

On the call today from the Early Competition Team are...

Sally Thatcher (ESO)
Network Competition Policy
Manager



Richard Paterson (ESO)
Network Competition Policy
Development Analyst



Oscar McLaughlin
KPMG



Hannah Urquhart (ESO)
PMO Analyst



Tell us about you

Who are you? Who are you representing? What is your interest in early competition

Aim of today's webinar

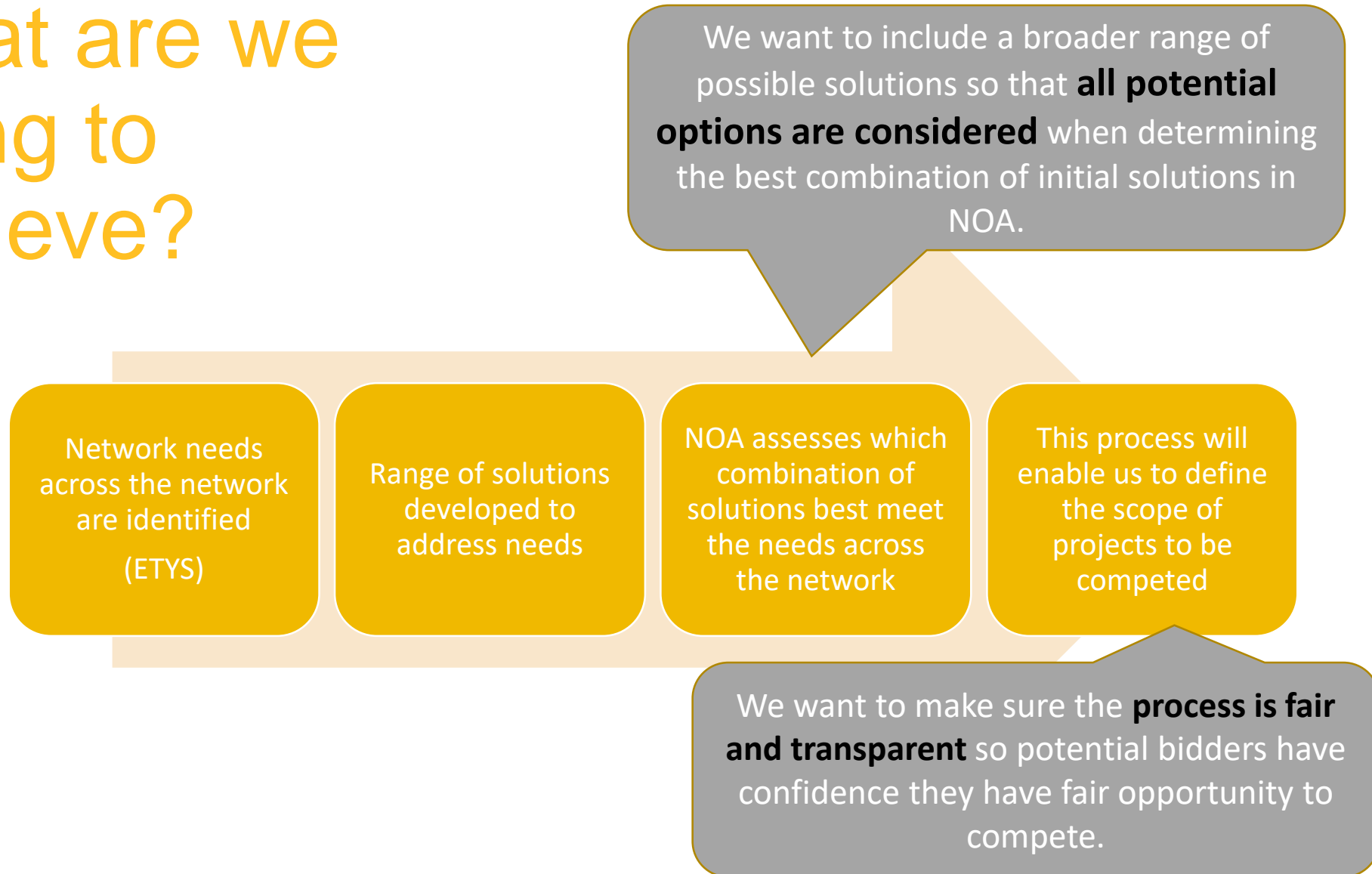
In our consultation, we set out our intention to launch competitions 'early'.

However, to capture some of the benefits of a 'very early' approach, we want to involve stakeholders in initial solution design.

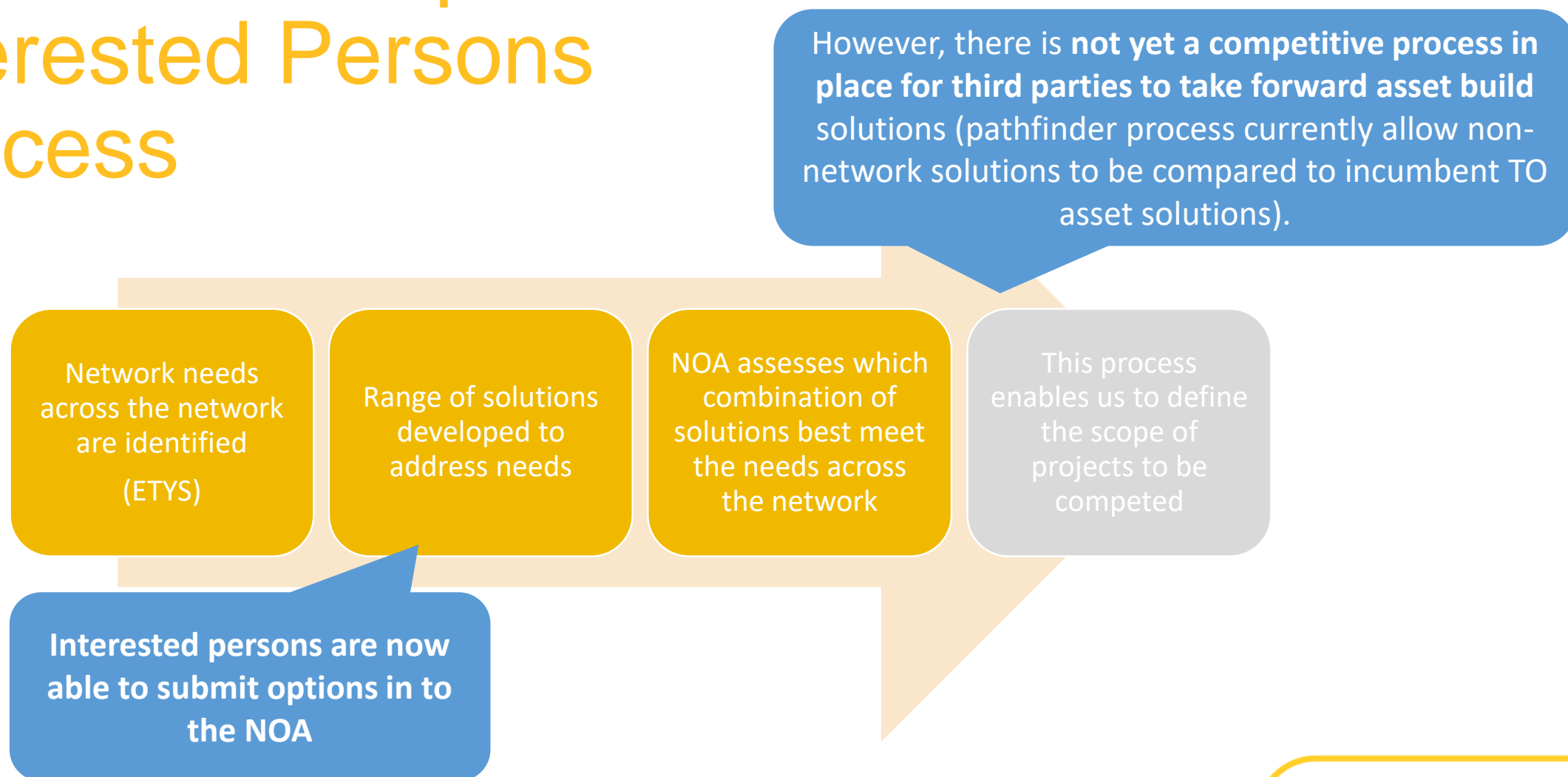
The Interested Persons' Options Submission process, introduced this year, already moves in this direction.

Today's webinar is to discuss how we can evolve this process to enable stakeholders to constructively engage with initial solution development.

What are we trying to achieve?



Current developments: Interested Persons Process



Future developments for early competition



How can we broaden range of solutions in NOA and increase transparency?

Continue existing process of inviting interested persons to submit options in to NOA.

Shared NOA options with stakeholders - Stakeholders review and challenge options, and propose alternatives.

Share NOA options with panel of industry expert - Panel review and challenge option, and propose alternatives.

ESO invites new technologies to showcase themselves to the ESO. ESO factors this in to initial solution development.

Use a formal Request for Information (RFI) process

Other??

Overarching Questions

1. Would bidders be willing to share information at this stage with the ESO? How do we balance protecting commercial information and transparency?
2. What information would bidders need from us?
3. How meaningful would cost estimates be?
4. How meaningful would deliverability estimates be?

Next steps

- The roles and responsibilities thought paper is open for responses until 30 September, you can feed in via this session or alternatively email your written response to

Box.earlycompetition@nationalgrideso.com

- Our next milestone is the Early Competition Phase 3 Consultation Document which we expect to publish in December
- The slides and any notes from this session will be made available on our website
- Please take time to answer our feedback poll to allow us to further improve your experience for future events

